

Stuart Olson Dominion
Senior Estimator
All Locations

Responsibilities

Reporting to the Estimating Manager, the successful candidate will assume responsibility for the preconstruction cost management of large-scale projects, as well as, multiple smaller projects. During the preconstruction phase, he/she will work closely with the owner, design consultant and project manager to prepare cost plans, undertake value engineering, complete cost saving exercises and develop the project budget.

The estimator will continue through the tendering sub-trade work ensuring that all aspects are effectively coordinated, meet the project specifications and are under or at budget. In carrying out his/her responsibilities, the incumbent will utilize open and honest communication with all parties involved and work closely with the owner, consultant, project manager and trade contractors to meet and exceed the expectations of each stakeholder.

More specifically, the candidate's responsibilities will include:

- Be a key contributor in the project development activities to secure the project.
- Develop and execute a project strategy that meets the project's required performance, schedule and profitability targets. Meet or exceed these targets.
- Provide preconstruction services including the development of preliminary budgets, cost plans and value engineering exercises.
- Actively participate in project scheduling activities including post-it note sessions. Ensure that preconstruction schedule is achieved.
- Work closely with the project manager, owner, consultants, suppliers and trades to identify, develop, implement and support cost-effective project delivery.
- Prepare and manage project budgets during the design.
- Ensure that constructability is address before sub-trade tendering.
- Oversee the tendering and award of sub-trade contracts.
- Identify, address and resolve issues and problems as or before they occur.
- Develop and maintain positive relationships with client, consultants, suppliers and trades.
- Maintain the highest standards of professional ethics and integrity when representing Stuart Olson Dominion.
- Contribute current cost and productivity information to the company data base

Personal Attributes

- Assertive in his/her area of expertise
- Results focused
- Solicits ideas
- Risk adverse/cautious
- Technical/analytical/factual
- Can work alone

- Systematic/methodical
- Specialist/high skill level
- Calm and patient

Skills

The skills that an Estimator brings to the project team are:

- Ability to critique information and provide technical explanations
- Accuracy and thoroughness
- Proficiency and expertise
- Problem solving
- Communication:
 - Active listening
 - Ability to communicate directly
- Relationship building
- Meet specific deadlines

Performance Expectations

- Value is added to the facility because of constructability reviews, identified cost savings, sensitivity to market conditions and innovation.
- Preconstruction services are completed within targeted schedule.
- Project meets or exceeds targeted gross profit margin.
- Constructability issues are addressed in advance of sub-trade tendering.
- Development of qualified project managers, estimators, project assistants and superintendents within the accelerated development program.
- Positive relationships:
 - Develop new relationships with clients, consultants, suppliers and trades
 - Enhance relationships with existing clients, consultants, suppliers and trades
- Practice and implement people building, people human resources strategy such that:
 - Successful development of high potential employees is attained

Education & Experience

This position requires a mature, experienced commercial construction estimator with well-developed people and estimating skills and sound business judgment. He/she has a demonstrable record of success on large-scale projects (\$40Million+) together with effective decision-making capabilities.

The successful candidate will be a university or technical graduate in quantity surveying, construction management, engineering or equivalent such that he/she is eligible for or have attained PQS, CET, or P. Eng designation, Gold Seal Certified. He/she will have a minimum of 3 years of “hands-on” experience in the capacity of estimator. This experience should include a full range of project delivery methods including lump sum, construction management and design build for projects \$40M+.

Essential skill requirements include an analytical approach with the ability to conceptualize, as well as, sound decision-making and creative problem solving skills. Excellent interpersonal and communication skills (written and verbal) along with a strong team orientation.

The individual will be a self-starter and possess a strong work ethic with a self-imposed desire to exceed everyday expectations. He/she will have a high degree of personal integrity and serve as a mentor to co-workers.

The capacity to grow beyond this position is available.

Compensation

Base Salary:	To be negotiated
Short Term Incentive:	Annual bonus dependent on company profit and individual performance
Stock Purchase Plan:	5% matching by company
Benefits:	Employer paid, comprehensive health, dental & vision care beginning on 1 st day of employment
Group RRSP	Includes 5% matching retirement savings plan

Additional Information

Apply Via Company Website: www.sodcl.com