

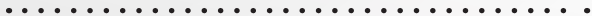
BORLAND CONSTRUCTION INC.

DIVISIONAL MANAGER, SEWER & WATER

Our client, Borland Construction, requires a Manager of its Sewer & Water division. As one of the most established and largest heavy construction companies in Manitoba, Borland is a multi-faceted and versatile heavy construction contractor with a long history of success in a wide range of construction projects from tunnel works and sewer renewals to city street reconstructions and airport runways.

Based in Winnipeg, the Divisional Manager will be responsible for taking full ownership of, and complete responsibility for, the P&L of the Sewer & Water business unit. This is a senior-level position within the organization, responsible for leading the division's day-to-day operations and growing the business within this well-established, aggressive, and diversified heavy construction company. As a key member of the management team and reporting directly to the President you will provide leadership in both project management and functional operations. A key component of the role is developing, managing, and growing relationships with public-sector clients, partners, staff, and management.

Ideally, you are a senior manager with a successful track record of leading a heavy civil operation, preferably sewer and water, and growing its P&L. Alternatively, you are an experienced Project Manager ready to step into a more general management role. Your strong planning and project management experience comes with a solid history of developing winning bids, organizing the operations for effective project delivery, and successful project completion. Key to success has been your ability to apply a long-term view and incorporate that perspective into planning and project management. Your well-developed technical skills in estimating, contracts management, and underground or other heavy civil construction services work have been instrumental in allowing you to provide effective hands-on mentorship to your team. High stress tolerance and making tough decisions under pressure and time constraints is part of your DNA, made easier by your outstanding ability to organize and set priorities. Developing lasting relationships comes naturally to you, in both professional and social settings. Gold Seal certified (or eligible) would be an asset.



Candidates are invited to submit their expressions of interest, in confidence, to: resumes@waterfordglobal.com



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